

Interim Management

Quality and efficiency to meet your challenge

Starting position

There are only few industries that would claim IT to be irrelevant. But this belief is often "only" related to the use of hard- and software. Decision makers too rarely realize what they could learn from business and management models that empower IT industry to meet its challenges.

Speed and uncertainty driven by new competitors as well as innovation cycles becoming shorter and shorter make customers demand behaviour difficult to predict.

Companies can learn from IT's answers to these challenges:

- More and more tasks are organized in temporary structures as *projects*.
- *Open Innovation* stimulates a culture for „external staff and ideas“ – beyond “not invented here”.
- *Agility* describes close communication of (project) teams, sponsors and other stakeholders. Essential adoption is identified and implemented early.

The advantage of permanent staff (knowledge of repetitive tasks and processes) quickly becomes a restraint in a dynamic environment, when preservation of status quo competes with fostering the future.

Quality and efficiency

Interim Manager and freelance experts are „agile“ per se. They are not socialized by affiliation with the company but committed to the task and to objective-oriented co-operation with the relevant stakeholders in their projects („guided missiles approach“).

Depending on the projects needs, Interim Manager assignments can range from a few weeks to two years. Typically, our assignment lasts from six to twelve months, but can be extended if required.

Advantages & benefits of Interim Management

Superior Flexibility

Available on short notice (e.g. when a manager has resigned or was dismissed), and also for inter-national assignments.

Limited Time

Contractual agreements from a few weeks up to two years; short cancellation periods and residual costs.

Quick Wins and Target Orientation

Normally, 100 hours (instead of „100 days“) until first tangible results.

Roles of Interim Managers

Professional Expertise	for problems missing internal expert know-how
Operational Management Support	Implementation of concepts and solutions, when time and/or qualified resources are missing
Consultant and Change Agent	Challenging the established, promotion of change and „apolitical“ implementation for the sponsor
Lead in Special Projects	Identification of ideas and needs, prioritize and implement
Project Rescue	for problems that need a quick fix

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Our support

As Interim Manager we are assigned due to our functional and methodical competencies.

We support you in critical situations, in developing and evaluating strategic alternatives as well as external change agent in reorganizations.

Our industry focus is on IT companies, banks and automotive industry. But we also use our methods and tools successfully for our clients in other industries.

In all we do we are committed to the „3Cs“ of customer orientation:

- **Competencies:** profound consulting experience and use of methods for sustainable solutions
- **Convenience:** significant value added by coherent and practical approaches
- **Customization:** individual, customer oriented and adequate support.

Contact

Michael Risch Business Consulting
Curiestr. 2
D-70563 Stuttgart
Tel. +49 711 3275425

Email: info@risch-bc.eu
Internet: www.risch-bc.eu
Skype: risch-ub

Our competencies on functional and methodical side

Business Analysis / Process Optimization	(IT-) Project Management	Introduction of Management Structures
Identification of potentials for process improvements	Support in software and service provider selection	Set-up of project and program management structures
Process analysis and automation	HW&SW rollout projects (Planing and realization)	Set-up of reporting structures
Strategic Consulting (e.g. for synergies in corporate structures)	Business Intelligence: specification and implementation	Coaching of project managers in setting up and updating project plans
Organisation of continuous improvement processes	Software development: specification and management of developers	Quality assurance (methodical and operational)
Facilitation at the interface between department and IT	Embedded Change and Stakeholder Management: strategic, operational and communication support (formal and informal)	

Our industry focus is on IT companies, banks and automotive industry; but our competencies and project activities are not restricted to them.